

# Spanish SME is looking for high-end swimsuits manufacturers

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Spain</b>	<b>BRES20220527009</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Outsourcing agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Lluís Hernández Plana</a>	<b>27/05/2022</b> <b>27/05/2024</b>	<b>27/05/2022</b>

## General Information

### Short summary

A Spanish SME located in the city of Barcelona seeks for manufacturers to produce swimsuits for children. The product must be made of microfiber and with a weight between 210gr and 215 gr.

### Full description

The Spanish SME was born in 1994 as a manufacturer of high-end children's swimsuits. Little by little the diversity of products has been expanding offering all kinds of accessories to swimsuits. In 2008 the SME launched their first winter collection focused on knitwear for babies. Currently the winter collection has been extended to children of all ages, with clothing and knitwear. Both collections, summer and winter, have only one point in common: a "classic-renewed" air with which a large family can be dressed, from the baby to the eldest, whether it is a girl or a boy.

Currently, the company is in the middle of an internationalisation process around the world and wants to outsource part of its production in order to have stock in the targeted markets in a more efficient way that if they have to manufacture directly and export them later on.

In that sense, the SME is looking for new factories in LATAM, Turkey or other countries that can help them to externalize part of the manufacture of next summer's collection. It is made up by 15 different models (all of them of microfiber), divided between 3 to 10 sizes per model and in 9 different prints. All the garment patterns will be provided by the Spanish SME as well as the details and applications designed by them.

The company is able to manufacture around 70,000 units per season and would like to outsource around the 30% of the production for this first job.

#### Advantages and innovations

- Nearly 30 years of experience in the sector
- Classic-renewed concepts
- Bet for colorful designs

#### Stage of development

#### Sustainable Development goals

- **Not relevant**

#### IPR Status

**No IPR applied**

## Partner Sought

#### Expected role of the partner

The company is looking for a manufacturer that has experience in working with swimwear clothes and being able to produce exactly the microfibers they want and with their prints, The manufacturer should be interested in an initial production run of 30% of SME manufacturing capacity, with the capability to expand later up to 70,000 units per season.

#### Type of partnership

**Outsourcing agreement**

#### Type and size of the partner

- **SME 50 - 249**
- **SME 11-49**
- **SME <=10**

## Dissemination

#### Technology keywords

- **03005007 - Textile fibres**

#### Market keywords

- **07002002 - Clothing and shoe stores**
- **09004003 - Textiles (synthetic and natural)**

#### Targeted countries

- **World**

#### Sector groups involved

## Media

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### Images



[Design 1.jpg](#)

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[Design 2.jpg](#)

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