

A cleaning house from Lithuania is looking for used industrial laundry and cleaning machines under a supplier agreement

Summary

Profile type	Company's country	POD reference
Business request	Lithuania	BRLT20220525016
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	
Contact Person	Term of validity	Last update
Irma Taparauskiene	25/05/2022 25/05/2024	26/05/2022

General Information

Short summary

The Lithuanian company is providing laundry and cleaning services for business and private clients. The company is looking for used industrial laundry and cleaning machines (for washing, drying, ironing, etc.) suppliers. Cooperation under a supplier agreement is offered.

Full description

The cleaning house has been operating in Kaunas, Lithuania since 1996. It provides laundry and cleaning services for business and private clients. The main its services are:

- Washing and ironing clothes, bedding sheets, towels, tablecloths, curtains;
- Washing laundry of hotels and restaurants;
- Washing work clothes;
- Chemical cleaning;
- Cleaning fluff pillows and bedding;
- Pick-up and delivery of laundry.

The laundry and cleaning service provider is growing consistently, therefore it is looking for business partners from the EU (but other countries might be in consideration as well), that could supply/sell or hand over used machines (up to 5 years).

The company is in need of:

- Industrial washing machines from 14 kg (from 1 to 5 units)
- Dryers from 10 kg (from 1 to 5 units)

- Rotary ironers (2 units)
- Industrial ironing tables and generators (preferable to the brand VEIT; 2 units)

Potential partners could be industrial wash or cleaning houses laundry service providers or companies that are trading with used industrial machines. The company is offering to work under the supplier agreement.

Advantages and innovations

- The company has gained the trust of customers via good quality of services.
- The company updates and improves its services all the time.
- It invests in machinery regularly.

Stage of development

Already on the market

Sustainable Development goals

- **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The Lithuanian company is looking for partners in the EU, that are able to supply used industrial machines: washing machines, dryers, rotary ironers, ironing tables and generators. Potential partners could be industrial wash or cleaning houses, laundry service providers or companies that are trading with used industrial machines. The company is offering to work under the supplier agreement.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **08003005 - Other industrial machinery for textile, paper & other industries**
- **08003007 - Other industrial equipment and machinery**

Targeted countries

Sector groups involved

- **Retail**
- **Materials**