

Polish importer of wine and food products offers distribution services

Summary

Profile type	Company's country	POD reference
Business request	Poland	BRPL20220525007
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	
Contact Person	Term of validity	Last update
Agnieszka Promianowska	25/05/2022 25/05/2024	26/05/2022

General Information

Short summary

The company based in the central part of Poland, has been operating as a wine and food importer for the last 12 years. The company distributes wines and the selected food products, such as: olive oil, rice, pasta, canned tomatoes.

Full description

The company has started its activities in 2003 and since 2010 it has been operating on the Polish market as a wine and food products importer. It offers distribution services for suppliers of wine and the selected food products mainly from Greece, France, Spain, Portugal, Germany and Austria. The company specialises in distribution for the HORECA channel (restaurants, bars, hotels, gourmet shops, wine shops), mainly in Warsaw region.

The client has many years of experience in international trade and has already well-established business relations with several partners from different countries.

The company seeks partners with the objective of establishing commercial and distribution agreements, for national and regional sales, business expansion and sales increase.

Advantages and innovations

- knowledge of polish horeca channel,
- well established business position on the Polish market

Stage of development

Already on the market

Sustainable Development goals

- **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The Polish company is looking for business partners for commercial agency and distribution agreement. The partners are sought mainly in Europe (with preference of Italy, Greece, France, Spain, Portugal, Germany, Austria).

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **Big company**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **07003001 - Wine and liquors**
- **007003006 - Other food and beverages**

Targeted countries

Sector groups involved