

A Spanish asphalt mixes producer requests solid bitumen and bitumen drum melters under supplier agreement

Summary

Profile type	Company's country	POD reference
Business request	Spain	BRES20220610001
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Giulia Presa	10/6/2022 10/6/2023	06/10/2022

General Information

Short summary

A Spanish company specialized in asphalt and road construction with more than 70 years of experience in the sector, looks for solid bitumen and bitumen drum melters for making different types of asphalt mixes in its manufacturing process. The firm is interested particularly in products that can already be found in the market. The Spanish company is looking for cooperation partners in the form of supplier agreement.

Full description

The Spanish company is a family-run business dedicated to the construction and preservation of civil and industrial projects. With more than 70 years' experience in the sector, the company engages in road paving and asphaltting, a speciality in which it is currently a benchmark in Spain. The firm owns several quarries and asphalt plants in different regions of Spain.

Its field of activity includes the construction of all types of civil and industrial infrastructure such as residential estates, industrial plants, hydraulic works, ports, railways and bridges, in addition to roads and motorways. The firm integrates innovation in both the research and development of new products and services and in management processes. In recent years, the company has participated in research and development EU projects with partners of different countries.

Currently, the company is aiming to find new business partners based on suppliers agreements. Particularly, it is looking for two types of suppliers or one that supplies two kinds of products for road construction:

- Bitumen in solid state, distributed in drums or big bags, with a supply capacity of 12,500 tons of bitumen of this type per year.
- Bitumen drum melters with gas heating, with a trough pull of 7-9 ton/h. The melter should be feeded with drums or big bags

The demanded products would be implemented in mobile facilities, which will allow the expansion of the company in the market of asphalt mixes production.

The products would be used in the construction of road infrastructures, following the necessary specifications of the Spanish national market, so the products must comply with its specifications.

- Solid bitumen: Typical specifications corresponding to bitumens type 35 / 50, 50 / 70, modified bitumens
- Bitumen melters: CE marking

Advantages and innovations

Stage of development

Already on the market

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The Spanish company is looking for cooperation with a partner experienced in the distribution of bitumen and/or bitumen drum melters. The partner or partners, should be responsible for the distribution of the product, as well as for providing information on any additional requirements for the product. The preferred form of cooperation is a supplier agreement.

Type of partnership

Supplier agreement

Type and size of the partner

- **Big company**
- **SME 50 - 249**
- **SME 11-49**

Dissemination

Technology keywords

- **02007002 - Building materials**
- **02006001 - Materials, components and systems for construction**

Targeted countries

- **World**

Market keywords

- **009007002 - Manufacture of building materials**
- **09007002 - Manufacture of construction materials, components and systems**

Sector groups involved

- **Sustainable Construction**
- **Materials**