

A Romanian company offers its distribution services for off grid/on grid photovoltaic systems (installation kits for photovoltaic systems), photovoltaic panels, photovoltaic lighting poles and wind turbines.

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Romania</b>	<b>BRRO20220616001</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b> <b>Supplier agreement</b> <b>Outsourcing agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
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## General Information

### Short summary

A Romanian company is interested in becoming a distributor for off grid / on grid photovoltaic systems (installation kits for photovoltaic systems), photovoltaic panels, photovoltaic lighting poles and wind turbines. The company currently offers consulting and design in the field of renewable energy sources and other types of electrical installations. Potential partners are manufacturers and wholesalers of such systems. Cooperation will be based on distribution services agreements.

### Full description

A Romanian company offers consulting and design for electrical installations, renewable energy sources (photo-voltaic power stations; wind power stations; photovoltaic systems located on the roof of buildings; modern outdoor lighting systems, using photovoltaic panels), public lighting, low voltage connections, medium voltage and low voltage transformer stations and electrical installations for buildings. The company has experienced staff and holds all legal permits to provide high quality services.

The company enjoys a good market reputation as a trustworthy partner due to the seriousness and professionalism of its services. This led to a steady increase in its client portfolio over time, which currently includes individuals and legal entities in South Muntenia and South East region.

The Romanian company offers design services in the field of electrical installations for residential buildings, as well as services for administrative buildings, for which it holds authorized and certifications in the field.

Considering the company's development strategy and the positive trend renewable energy sources registered in Romania, the company is interested in becoming a distributor for off grid/on grid photovoltaic systems (installation kits for photovoltaic systems), photovoltaic panels, photovoltaic lighting poles and wind turbines. Thus, the company seeks business partners, manufacturers or distributors to conclude distribution services agreements.

#### Advantages and innovations

The company offers the following advantages:

- Extensive knowledge of the Romanian renewable energy market;
- Expertise in consulting and designing of renewable energy systems, both wind power and photo-voltaic;
- Good sales potential, through the company's already established client network;
- Highly qualified and authorized personnel in the field of renewable energy sources;
- The company offers specialized consulting regarding the sizing of photovoltaic and wind power panels.

#### Stage of development

**Already on the market**

#### Sustainable Development goals

- **Goal 7: Affordable and Clean Energy**
- **Goal 13: Climate Action**
- **Goal 11: Sustainable Cities and Communities**
- **Goal 12: Responsible Consumption and Production**
- **Goal 9: Industry, Innovation and Infrastructure**

#### IPR Status

**No IPR applied**

## Partner Sought

#### Expected role of the partner

The company is interested in distributing off grid/on grid photovoltaic systems (installation kits for photovoltaic systems), photovoltaic panels, photovoltaic lighting poles and wind turbines.

Potential partners will provide catalogs with technical specifications and conditions regarding operating safety and warranty.

The quality assurance of the products will be realized according to the European standards in vigor, and by ensuring:

- the CE (conformité européenne) conformity marking,
- the technical compliance file,
- CE (conformité européenne) declaration of conformity,
- product warranty.

#### Type of partnership

#### Type and size of the partner

**Commercial agreement**

**Supplier agreement**

**Outsourcing agreement**

• **Big company**

• **SME 11-49**

• **Other**

• **SME <=10**

• **University**

• **SME 50 - 249**

• **R&D Institution**

## Dissemination

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### Technology keywords

- **04002013 - Smart grids**
- **004006001 - Energy management**
- **04005004 - Photovoltaics**
- **004006002 - Lighting, illumination**
- **04005008 - Wind energy**

### Market keywords

- **03003 - Power Supplies**
- **06003002 - Photovoltaics**
- **06002003 - Power grid and distribution**
- **06003003 - Wind energy**
- **06003010 - Distributed power and grid connection**

Targeted countries

- **World**

Sector groups involved

- **Women entrepreneurship**
- **Aeronautics, Space and Dual-Use Technologies**
- **ICT Industry and Services**
- **Materials**
- **Sustainable Construction**
- **Environment**
- **Intelligent Energy**
- **Mobility**
- **Bio Chem Tech**
- **Creative Industries**
- **Textile and Fashion**
- **Healthcare**
- **Maritime Industry and Services**
- **Nano- and Microtechnologies**
- **Retail**