

Slovenian company, an experienced developer and manufacturer of electronic testing & measuring systems, power supplies and other high-end electronic solutions, is looking for a commercial agreement.

Summary

Profile type	Company's country	POD reference
Business Offer	Slovenia	BOSI20220801036
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Matej Mrak	1/8/2022 1/8/2023	08/01/2022

General Information

Short summary

A Slovenian company is offering development and manufacturing of testing and measuring electronic systems for testing single and three-phase portable appliances, machines, welding machines, low voltage switchgear assemblies, EV charging stations, electrical installations, PRCDs, cables, cable extensions etc.

The company would like to expand its portfolio of clients and it is looking for new business partners through commercial agreements among enterprises from electronics and other industries.

Full description

The Slovenian company provides tools for every test and measurement in the field of electronic testing & measuring systems, power supplies and other high-end electronic solutions.

Years of experience and a growing and diverse line of instruments have contributed to their technological development, and strengthened their experience in the electronic testing industry.

Throughout their history, they have been focused on delivering solutions that meet their customer's needs and help overcome their challenges, and along the way they gained further competitive advantages, which then attracted new customers.

Recently they expanded the research & development department as well as production capacities, and increased the number of employees in all areas of the business. Today they employ more than 25 dedicated people, with their relatively small size making them more effective.

Reliable partner

Developed with passion and manufactured with precision, each product demonstrates their will to succeed. This is what makes them a reliable partner and helps their customers to become even more successful.

Support

They believe that supportive cooperation is the key to great solutions. They listen to customers' business propositions, aim to understand and anticipate their needs, and offer the differentiated products, software and support they need to achieve their objectives. In doing so, they are building trusting relationships, with their customers as their long-term partners.

Certificates

The company is ISO 9001:2015 certified. Besides, the company is successfully audited by American company Fluke and is therefore their approved developer and producer.

Advantages and innovations

Warranty

They offer a two-year warranty on all of their products as well as professional technical support, in terms of calibration and adjustment of measuring instruments, to ensure the accuracy of the readings and reliability of the instruments.

20+ years of experiences

Being in this industry for more than 20 years, they have gained knowledge of how to extend the range and add value to existing systems to differentiate their business from competitors, and increase the value of their products in the customer's perspective.

Quality Assurance

As an experienced developer and manufacturer of electric testing devices their instruments meet the highest worldwide standards. EMC and LVD test facility certification and other certifications of quality compliance confirmed by authorized quality institutes, such as SIQ, TÜV, VDE, and IMQ, ensure that their products are verified to operate in the toughest environments.

Stage of development

Available for demonstration

IPR Status

Secret know-how

Sustainable Development goals

• **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

Type of Partner Sought:

- Distributors of test and measuring instruments and systems
- Companies with a need for electronics, specially electronics for testing and measurement of electric quantities.

The company would like to establish cooperation with any type of client that is in need of developed and manufactured electronics (especially for testing & measurement) from an experienced company. The desired outcome of this cooperation would be a commercial agreement according to which the Slovenian company is providing its electronics solutions to a client company.

Type of partnership

Commercial agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**
- **Other**

Dissemination

Technology keywords

Market keywords

- **03004003 - Other electronics related equipment**
- **02007011 - Manufacturing/industrial software**
- **03004002 - Components testing equipment**
- **03001009 - Other electronics related (including keyboards)**

Targeted countries

- **World**

Sector groups involved