

A Polish company is looking for foreign partners to act as their representative under commercial agency agreement

Summary

Profile type	Company's country	POD reference
Business request	Poland	BRPL20220808011
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Krzysztof KUCHARSKI	8/8/2022 8/8/2023	08/08/2022

General Information

Short summary

A Polish SME specializing in trade intermediary services seeks for manufacturers and wholesalers of various kinds of goods and service providers who need to expand their sales on the Polish market. On the other hand, the company is also looking for entrepreneurs willing to purchase different kinds of goods and services which they have problems to find themselves. Mediation in conclusion trade contracts is offered in this case. The commercial agency agreement is considered as cooperation type.

Full description

This Polish small company located in the centre of the country was established in 2005. It was founded by an ex member of Polish National Team in athletics (hurdles: 110 m/ 60 m), silver medalist of European Championship (Genoa 1992, 60m hurdles), active trainer of physical preparation. Many years in active sport practice built and developed the features which now he can benefit from in his business career.

The company intends to expand internationally, therefore new foreign partners are sought. The company is interested in collaboration with manufacturers and wholesalers of different kinds of goods (particularly from health food, leisure textiles or sport equipment sectors) who intend to expand their sales on the Polish market. Besides, the company offers mediation services in conclusion trade contracts in international trade of all kinds of goods and services. Cooperation based on commercial agency agreement is considered.

Advantages and innovations

Stage of development

Sustainable Development goals

- **Goal 3: Good Health and Well-being**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

Type of potential partner: manufacturers or wholesalers of different kinds of goods and service providers
Role of potential partner: Willingness to collaborate within commercial agency agreement.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 50 - 249**
- **SME <=10**
- **Big company**
- **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **007003004 - Food supplements/vitamins**
- **07001005 - Sport facilities (gyms and clubs)**
- **07001004 - Sporting goods, hobby equipment and athletics clothes**
- **07001007 - Other leisure and recreational products and services**
- **07003002 - Health food**

Targeted countries

- **World**

Sector groups involved

- **Agrofood**