

Danish company searching for suppliers of porcelain and stoneware

Summary

Profile type	Company's country	POD reference
Business request	Denmark	BRDK20221013026
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	
Contact Person	Term of validity	Last update
Kurt Bogild Kristensen	10/13/2022 10/13/2023	13/10/2022

General Information

Short summary

A Danish company is selling high-priced design goods (cups, plates etc.) and is searching for suppliers of porcelain and stoneware.

Full description

The Danish company sells high-priced design goods (cups, plates etc.) and is searching for suppliers of porcelain and stoneware. Originally, the products were made in porcelain. However, when the Danish company found the current suppliers, the Danish company decided to use a very light stoneware clay [semi-porcelain], as this is a bit more dimensionally stable and as the suppliers were used to working with stoneware clay, but now the Danish company wants to have the products again made as porcelain, as that will make the expression of the design more clear.

However, a few products may need to be made in stoneware, as these products should preferably be heavier and not seem too 'fine'/nice.

Some products require three layers of glaze, which might be a challenge to some suppliers, but the begetting is made with a kind of red clay that is present in Denmark, but perhaps the same kind of clay is also to be found in other European countries.

It is the red clay that gives effect at the products. It is important that the products do not become 'lifeless' and too 'pretty', and the Danish company is well aware that it can be difficult to find a place where three layers of glaze can

be made, but conversely, it may also be that there is another kind of glaze that can do the same, so the Danish company is open to suggestions.

Advantages and innovations

- very innovative and open to new suggestions design wise

Stage of development

Sustainable Development goals

• **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

- must be flexible about order volumes
- must have English speaking key staff

Type of partnership

Supplier agreement

Type and size of the partner

• **Other**

Dissemination

Technology keywords

Market keywords

• **08001013 - Ceramics**

Targeted countries

Sector groups involved

Media

Images



[ci1.jpg](#)

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[ci2.jpg](#)

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