

# Specialised wooden constructions company from Greece seeks partner for joint venture agreements.

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Greece</b>	<b>BRGR20220927003</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b>	
Contact Person	Term of validity	Last update
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## General Information

### Short summary

Greek company with solid experience in manufacturing specialised wooden constructions (prefabricated timber trusses, posi-strut & glulam beams, timber frame houses, sporting halls, timber bridges) requests partner for joint venture agreements in order to undertake on joint construction projects.

### Full description

The Greek company manufactures specialised wooden constructions, including but not limited to the following:-

- prefabricated timber trusses and their in-situ assembly for the construction of roofs
- posi-strut beams to be utilised as supporting elements
- mezzanine joists
- deck sub-structures.

These are constructed using metal connectors (posi-struts) and timber of low thickness (45–60 mm). It can also supply glue-laminated (glulam) which are manufactured in a variety of lengths (up to 30 meters) and sections.

The company is ISO certified for the production of pre-fabricated wooden trusses with metal plate connectors, as well as the production of glulam beams of various sizes straight or curved up to 30 meters long and the construction of projects with the use of wooden structural elements. It also produces timber frames houses, light frame houses, sporting halls, wooden stables, wooden floors, timber bridges, wooden sheds in archaeological digs, and timber constructions for hotels.

It has the capacity to supply all the above products and structures, and assemble them on-site.

The client is well-known on the domestic market for its durable and aesthetically-pleasing work. It now wishes to expand its horizons abroad, so it is looking for joint venture agreements with experienced manufacturing and/or construction companies that are planning large-scale building projects which require specialised wooden structures.

#### Advantages and innovations

The company applies up-to-date software in order to design, produce and install integrated roofing solutions in the most effective way. It uses specialised design programmes and employs very experienced engineers. It provides its clients with the possibility to choose from a whole range of options, always focusing on ensuring the suitability of the construction they will select. The company has a great deal of experience in constructing roofs for the residential sector, as well as producing a large number of special roofs with curved beams for gymnasiums. It has always played a leading role in major construction works within its specialised field in Greece. The main advantage of its glue-laminated (glulam) beams is their greater structural performance compared to those made of solid or spruce timber. The prefabrication of its timber trusses is based on the revolutionary technology of metal plate connectors. The method is supported by the world leader in this field. Using this technology, trusses of up to 30 meters can be produced. Thus, it can produce very long beams of various shapes for design projects that will remain indelible with the passing of time and stand out thanks to their unsurpassable aesthetic beauty.

#### Stage of development

**Already on the market**

#### IPR Status

**No IPR applied**

#### Sustainable Development goals

• **Not relevant**

## Partner Sought

#### Expected role of the partner

Type and Role of Partner Sought \* The Greek company is ideally looking for experienced manufacturing and/or construction companies that are involved in large-scale building projects requiring specialised wooden structures.

#### Type of partnership

**Supplier agreement**

#### Type and size of the partner

• **SME 50 - 249**

## Dissemination

#### Technology keywords

• **07002005 - Wood Products**

#### Market keywords

• **009007006 - Other construction and building products related**

Targeted countries

Sector groups involved