

Innovative Danish tech company active within parcel processing automation is looking for a product design partner

Summary

Profile type

Business request

Company's country

Denmark

POD reference

BRDK20221215023

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• World

Contact Person

[Bogdan Turcanu](#)

Term of validity

15 Dec 2022

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Last update

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General Information

Short summary

A fast growth SME based in Denmark is seeking to partner with a product design company to re-engineer their existing parcel transfer solution. The final product includes precision metal fabrication and finishing, non-metal parts, custom roller fabrication, belts, drive motors and servo-drives.

Full description

Established more than 42 years ago, the company designs and installs intelligent parcel-handling automation within logistics hubs and has systems currently in 12 countries.

Advantages and innovations

The scalable parcel dimension, weigh, scan and sort solutions delivered by the company give the users many benefits which translate into rapid ROI, such as: automation of manual processes, removal of human error, increased throughput volumes, legal-for-trade certification, data for business intelligence, easy relocation or future scaling up of the system.

Technical specification or expertise sought

Offers are being invited to take the existing product and drawings and to improve something that already functions in a satisfactory manner. Opportunities to reduce assembly time, remove points of failure, improve ease of maintenance, remove mass and improve sustainability will be the focus of the design thinking.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**
- **Goal 12: Responsible Consumption and Production**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

Secret know-how

Partner Sought

Expected role of the partner

Companies with engineering product design and development capabilities are being sought to improve an existing product. High quality, speed of assembly, and ease of maintenance are given priority in the design of this product which is used in logistics hub environments, up to 24 hours 7 days per week.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **R&D Institution**
- **SME 50 - 249**
- **Big company**
- **Other**

Dissemination

Technology keywords

Market keywords

- **08006001 - Process control and logistics**

Targeted countries

Sector groups involved

- **World**