

A certification company is looking for partners under commercial agreements in order to realize for it as subcontractors the necessary audits, consultancy and testing on the territories of their countries.

Summary

Profile type	Company's country	POD reference
Business request	Bulgaria	BRBG20230209006
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Ginta Zalaka	9 Feb 2023 9 Feb 2024	9 Feb 2023

General Information

Short summary

A Bulgarian company accredited and acting in the fields of conformity assessment and certification is looking for auditors, consultants and laboratories to conduct for it as subcontractors their relevant services (audits, consultancy and testing) for the respective territories under the conditions of commercial agreements. Based on this, the company will certify the common clients if their products/activity respond to the applicable international standards.

Full description

The Bulgarian company is active in the domains of conformity assessment of products and of certification of companies under international standards.

More specifically, its services are:

- Conformity assessment and certification of management systems in accordance with international standards QMS ISO 9001, EMS ISO 14001, OH&SMS ISO 45001, EnMS ISO 50001, RTS ISO 39001, ISMS 27001, FSMS ISO 22000;
- Conformity assessment of products under EU Directives/Regulations: Regulation (EU) No 305/2011 - Construction products, 2014/53/EU Radio equipment, 2014/30/EU Electromagnetic compatibility.

The company is accredited for the above mentioned Standards, Directives and Regulation and its certificates are valid worldwide.

The company is looking for partners under commercial agreement to subcontract parts of its business process:

- Conducting an initial and/or surveillance and/or recertification audit – based on it, upon a positive result of the assessment, the Bulgarian enterprise would further issue certificates of compliance with the applicable standard. This is possible both in terms of management systems and of product certification under the relevant Directive/Regulation.
- Consultancy in the domains of systems management and production control systems - based on it, the Bulgarian enterprise would step in the process in order to "close the circle" of the service and certify those clients.
- Product testing - based on it, the Bulgarian enterprise would step in and certify those clients under the New Approach Directives/Regulations. This opportunity may refer to both product certification and CE marking for safety.
- Quality management audit, welding audit in accordance with ISO 3834, production control system audit – based on any of them, the Bulgarian enterprise would step in to accordingly certify the relevant customers.

The company maintains competitive prices.

It has a large team of experts and responds to clients' inquiries very quickly.

Finding the relevant partners for subcontracting the mentioned tasks would allow the company to expand its database of auditors and experts it works with in many countries. This would allow both the parties to provide services of a higher quality to their common clients and raise the level of satisfaction of the last.

Advantages and innovations

Technical specification or expertise sought

For the auditors and experts - proven experience as a lead auditor is required. It's also necessary to know the standards and other normative documents related to the evaluation and certification of management systems.

For consultants - proven experience through consultations brought to a successful end /certified companies/ is required.

For laboratories – they must be accredited by a National Accreditation Body.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 13: Climate Action**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 12: Responsible Consumption and Production**
- **Goal 17: Partnerships to achieve the Goal**
- **Goal 4: Quality Education**
- **Goal 7: Affordable and Clean Energy**

IPR Status

Partner Sought

Expected role of the partner

Management systems consultants, production control systems consultants, laboratories, quality management auditors, welding auditors in accordance with ISO 3834, production control system auditors are sought for business cooperation within commercial agreements.

The role of the potential partner would be to act as a subcontractor of the company in his country for part of its business processes.

The task of the management systems consultants and production control systems consultants as potential partners would be to realize the relevant consulting service to their clients. Based on it, the Bulgarian company would certify those clients.

The task of the laboratories as potential partners would be to test the products of their clients. Based on it, the Bulgarian company would certify those clients.

The task of the quality management auditors, welding auditors, production control system auditors as potential partners would be to realize the relevant audit service. Based on this, the Bulgarian company would accordingly certify those customers.

This can save a lot of travel costs for the customers and they would also benefit from the better knowledge of the relevant legislation in the respective country on the part of local experts.

Type of partnership

Commercial agreement

Type and size of the partner

• SME 50 - 249

Dissemination

Technology keywords

Market keywords

- 09003005 - Consulting services**
- 09003007 - Other services (not elsewhere classified)**

Targeted countries

- World**

Sector groups involved