

French company specialized in stainless steel hoses and connectors machining is looking for 316L stainless steel end caps manufacturers under outsourcing agreement.

Summary

Profile type	Company's country	POD reference
Business request	France	BRFR20230209011
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement	• World
Contact Person	Term of validity	Last update
Ginta Zalaka	9 Feb 2023 9 Feb 2024	9 Feb 2023

General Information

Short summary

A French company manufactures hoses and its connectors and assembles technical flexible hoses. To outsource part of its "small" parts production, the company is looking for a machining company that can produce 316L stainless steel end caps for an outsourcing agreement.

Full description

This 36-year-old French company manufactures stainless steel hoses, connectors and parts, and assembles non-flammable plastic, elastomer and silicon hoses. The company has its own manufacturing and assembling factory.

Its products meet SMS, DIN, ISO standards and can be fireproof, anti-abrasion or equipped with turning connectors or cleaning guns. They are intended for the transfer of products in the food, chemical, cosmetic, pharmaceutical, and industrial sectors.

This company wants to outsource part of its "simple" parts production to focus more on high added value parts production.

Because the French manufacturer already had few import and export experiences, it is therefore looking for a 316L stainless steel manufacturer under outsourcing agreement for a long-term cooperation.

Advantages and innovations

Technical specification or expertise sought

The partner should be able to supply 316L stainless steel end caps following SMS, ISO and DIN standards with a 3.1 material certificate.

As shown in the attached image, the company requires parts with dimensions between 30 and 100 mm in diameter and between 50 and 90 mm in length. The roughness index of the parts must be controllable and must not exceed 0.8.

The quantities requested by the company vary between 250 and 1000 units with a deadline that is negotiable with the partner.

The plans will be provided by the French company and must be respected.

Stage of development

Already on the market

IPR Status

Secret know-how

Sustainable Development goals

• **Not relevant**

Partner Sought

Expected role of the partner

The French company, looking for a 316L stainless steel end caps manufacturer, wishes to create a long term partnership under outsourcing agreement.

The supplier should ideally already produce this type of parts or has experience with customers in the food, cosmetic, pharmaceutical, or chemical industries.

Type of partnership

Outsourcing agreement

Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- 02002005 - Forming (rolling, forging, pressing, drawing)
- 02002010 - Machining (turning, drilling, moulding, planing, cutting)
- 02002009 - Machine Tools
- 02002011 - Machining, fine (grinding, lapping)

Targeted countries

- World

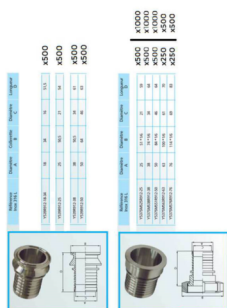
Market keywords

- 09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products
- 08001022 - Agricultural chemicals
- 07004002 - Health and beauty aids
- 08001017 - Industrial chemicals
- 05007002 - Pharmaceuticals/fine chemicals

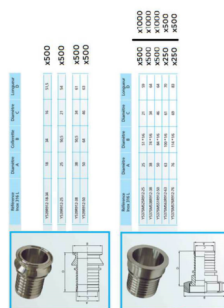
Sector groups involved

Media

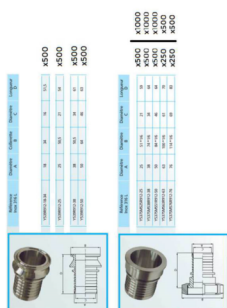
Images



[316 L stainless steel end caps plan](#)



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