

# Hungarian SME is looking for surgical bandage manufacturer company that manufactures, packs and sterilizes surgical packs for distribution

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Hungary</b>	<b>BRHU20230320019</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b> <b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Ginta Zalaka</a>	<b>20 Mar 2023</b> <b>19 Mar 2024</b>	<b>20 Mar 2023</b>

## General Information

### Short summary

The Hungarian SME has more than 30 years of experience in the distribution of medical instruments, devices and disposables on the Hungarian market. It is a distributor of several European and overseas companies manufacturing medical devices, diagnostic products including wound care and OR (operating room) products. The company is looking for European partners who manufacture, package and sterilize surgical kits. The SME would like to find new long-term suppliers and would act as a distributor.

### Full description

Distributing innovative medical products and devices has been one of the main activities of this Hungarian SME. All their partners whom they are representing manufacture products of highest quality both for the healthcare staff and the patients. In recent years the company has focused on surgical professionals such as urologists, gynecologists, traumatologists, neurosurgeons, cardiologists and general surgeons mainly helping them to perform operations at the highest level. The right surgical pack is essential in efficient patient care. Their regional sales representation covers the whole country, and they have regular contacts with the hospitals, clinics, polyclinics, and all private health institutions. They have assessed and continuously investigating the needs of their customers. Their ERP (Enterprise Resource Planning) integrated logistic system and experienced staff provides fast service of customers.

Hungarian SME is looking for a foreign bandage manufacturing company that manufactures, packages and sterilizes

traditional woven bandages in a clean room. It is looking for a manufacturer to assemble sterile surgical dressing packages and for the subsequent sterilization. These are sterile packs that are used for wiping and hemostasis during surgical operations. The sets include gauze pads, hemostatic mull bandages, abdominal (surgical) tampons, etc. that are made of 100% cotton.

The company is also looking for the same sets made of non-cotton material but of non-woven, non-woven spunlace, viscose and polyester material.

The sets must be sterilized using ethylene oxide or gamma irradiation.

It is important that the manufacturers should have the appropriate, valid certificates and CE marking.

The company would distribute these surgical kits and is looking to find suppliers.

Advantages and innovations

Technical specification or expertise sought

In Hungary and in Europe the most important regulation is the MDR. (Medical Device Regulation). All products need to meet the specifications of this regulation.

Partners are awaited who can manufacture not only customized procedural kits but ready to compile them (gauze balls, gauze sheets, mulls, gauze webbings, abdominal swabs, etc.) according to the requirements of the healthcare institutions in Hungary. Because of the need of fast reaction time and flexibility it is looking for partners in Europe. CE mark is indispensable.

Stage of development

Sustainable Development goals

- **Goal 3: Good Health and Well-being**

IPR Status

## Partner Sought

Expected role of the partner

Manufacturers of wound care and OR products.

The potential partner should have experience, strong reliability in the field, a wide portfolio of premium quality products with competitive pricing and CE Certificate. The partner should be flexible to compile packs according to the special needs of Hungarian customers.

Type of partnership

Type and size of the partner

**Supplier agreement**

• **SME 50 - 249**

**Commercial agreement**

• **SME 11-49**

• **Big company**

## Dissemination

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Technology keywords

Market keywords

- **05007001 - Disposable products**
- **05007007 - Other medical/health related (not elsewhere classified)**
- **05005019 - 'Surgery and Anaesthesiology**

Targeted countries

- **World**

Sector groups involved

- **Health**

## Media

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Images



[bandage set.png](#)