

Italian company located in Sicily, looks for wood lumbers and logs from Estonia, Latvia, Lithuania, Austria, Romania, Brasil and USA

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Italy</b>	<b>BRIT20230327033</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b>	<ul style="list-style-type: none"><li>• <b>United States</b></li><li>• <b>Brazil</b></li><li>• <b>Austria</b></li><li>• <b>Lithuania</b></li><li>• <b>Romania</b></li><li>• <b>Latvia</b></li><li>• <b>Estonia</b></li></ul>
Contact Person	Term of validity	Last update
<a href="#">Ginta Zalaka</a>	<b>27 Mar 2023</b> <b>26 Mar 2024</b>	<b>27 Mar 2023</b>

## General Information

### Short summary

An Italian company located in Favara, near Agrigento (Sicily), is involved in the production of wood and other materials indoor and outdoor furniture. The company looks for new suppliers to acquire new wood essences from Nordic European countries, from Brasil and from USA

### Full description

The company was founded in 2013 and is an innovative company specialized in the engineering and realization of design items with natural materials formaldehyde 0.

The production line includes different kinds of finished products, made from a variety of different materials such as wood (fir, maple, ash, mahogany, elm, etc.), glass, leather, fabrics, marble and stone.

Finished products include kitchens, both indoor and outdoor furniture, innovative and high – tech suspended houses, complete with an indoor hydroponic garden, domotic systems and heated indoor paneling.

The company has developed an innovative technique for hardwood panels manufacturing, a patented treatment that allows for semi-finished yet natural looking wood; the grain is visible and enhanced, the open pore surface is retained while now having a washable, odourless, antibacterial, antifingerprint, formaldehyde free surface.

The company is looking for supplier of timber and logs from Estonia, Latvia, Lithuania, Austria, Romania, Brasil and USA in order to stipulate commercial and distribution agreements.

#### Advantages and innovations

The company stands out in the furniture scene thanks to an entrepreneurial philosophy aimed at protecting the heritage of the trees, the maintenance of traditions related to the art of cabinetmaking, the use of substances not harmful to human health and the environment in all production processes.

Company's strong point is the wood colour, which remains totally natural, it is exalted and takes strength thanks to a special coating with formaldehyde 0. The technique of drying and the embed of the joints of the wood allows the construction using only the solid wood in all its parts.

After reaching innovative results, the company excels in sustainability aspects, employing natural monochromatic elements.

#### Technical specification or expertise sought

High availability of seasoned timber and logs from sustainable and certified local forests, suitable for building high-end designer furniture.

#### Stage of development

#### IPR Status

#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**

## Partner Sought

#### Expected role of the partner

Suppliers of new wood essences coming from Estonia, Lithuania, Latvia, Romania, Austria Brasil and USA. Lumbers and logs are required.

#### Type of partnership

**Supplier agreement**

#### Type and size of the partner

- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**

## Dissemination

Technology keywords

Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

Sector groups involved

- **United States**
- **Brazil**
- **Austria**
- **Lithuania**
- **Romania**
- **Latvia**
- **Estonia**