Dutch company is looking for a supplier of pillow moss (Leucobryum glaucum).

Summary

Profile type Business request	Company's country Netherlands	POD reference BRNL20230320017
Profile status PUBLISHED	Type of partnership Supplier agreement	Targeted countries • World
Contact Person Ginta Zalaka	Term of validity 20 Mar 2023 19 Mar 2024	Last update 20 Mar 2023

General Information

Short summary

A Dutch SME is urgently looking for a supplier of pillow moss 'Leucobryum glaucum'. The company has been designing and producing unique and special moss walls, moss paintings and other exclusive moss products for many years. Due to environmental factors, the current supplier cannot supply the quantity needed any more and therefor the company is looking to contract a second supplier for the pillow moss.

Full description

Pillow moss (a.k.a. pincushion moss, Ball moss or 'Leucobryum glaucum') is a leafy moss and is common in Europe. Pillow moss is specifically more common in eastern Europe, especially in those countries with an abundancy of woods. Pillow moss, as its name suggests, consists of elegant and soft round cushions of between 3 and 10 centimeters thick. The Dutch company prepares and colors pillow moss for decorative applications using innovative techniques to make it permanently soft, fire-retardant, dirt-repellent, and colorfast. They are now urgently looking for suppliers of pillow moss.

The moss can be supplied 'fresh' or, even better, dried. The moss is delivered by the existing supplier in recycled light plastic boxes, previously used for the transport of mushrooms or fruit, but the company can be flexible in how the moss is exactly delivered. Logistic details can be discussed in a later stage.

The specifications of the search are:





- Required quantity: approx. 100 europallets per year.
- Diameter: approx. 5-20 cm. thickness 3-10 cm.
- Some examples of the dried moss and the packaging can be found attached to this Business Request.

Advantages and innovations

The company has been designing and producing unique and special moss walls, moss paintings and other exclusive moss products for many years. It has an established customer base and is therefore looking for the supply of a vast quantity of pillow moss and to build a long-term relationship.

Technical specification or expertise sought

The expertise sought is the harvesting and supply of pillow moss. The quality of the pillow moss is crucial.

Stage of development

Already on the market

Sustainable Development goals

Goal 17: Partnerships to achieve the Goal

IPR Status

Secret know-how

Partner Sought

Expected role of the partner

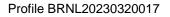
The harvesting and supply of pillow moss. The quality of the pillow moss is crucial.

Type of partnership

Supplier agreement

Type and size of the partner

- Big company
- SME <=10
- SME 11-49
- SME 50 249







Dissemination

Technology keywords

- 07001005 Horticulture
- 07001007 Precision agriculture
- 07002001 Forest technology
- 11009 Creative products
- 07001004 Crop Production

Targeted countries

• World

Media

Images



Dimensions sought



Proposed transport method.

Market keywords

- 07006 Other Consumer Related (not elsewhere classified)
- 09005 Agriculture, Forestry, Fishing, Animal Husbandry & Related Products
- 08005 Other Industrial Products (not elsewhere classified)

Sector groups involved

• Agri-Food



Pillow moss



