# German equestrian sports outfitter is looking for textile manufacturers to produce functional garment under private label

## Summary

Profile type	Company's country	POD reference	
Business request	Germany	BRDE20230414002	
Profile status	Type of partnership	Targeted countries	
PUBLISHED	Outsourcing agreement	• Kosovo	
	Supplier agreement	• Czechia	
		• Romania	
		• Serbia	
		• Albania	
		• Lithuania	
		<ul> <li>North Macedonia</li> </ul>	
Contact Person	Term of validity	Last update	
Rita Elste - Tomsone	14 Apr 2023	14 Apr 2023	
	13 Apr 2024		
General Information			

# Short summary

German company that is active in the equestrian sports business is searching for textile manufacturers for their own brand of functional clothing (polo-shirts, tank tops, quilted jackets and vests, sweat jackets and hoodies). An outsourcing or supplier agreement is offered.

#### Full description

The family-owned German company is one of the leading suppliers in the equestrian sports industry. It has over 50 years of experience in the field of equitation and outdoor and today commercialises its products via a network of 15 retails stores and e-commerce with worldwide shipping.

For their own label the company is looking for a cut, make & trim manufacturer with proven experience in manufacturing knitwear. Due to its functional characteristic the garment to be manufactured has to have particular elastic properties and mostly is made of mixed fabrics containing a percentage of elastane. Most of the garment is addressed for women, some is also addressed to men and children. It consists of the following functional garment:





- Quilted jackets, vests and coats
- Functional jackets
- Functional shirts
- Polo-shirts
- Tank-tops
- Organic t-shirts
- Zip sweat jackets and hoodies

The designs, worksheets and size tables are provided by the German company. The potential partner is expected to source the fabrics and materials according to the company's material and colour requirements. The partner should take over the complete production process. A manufacturing partner for a long term cooperation is sought. An outsourcing or supplier agreement is offered.

Advantages and innovations

Technical specification or expertise sought

- CMT manufacturer
- Expertise in producing elastic knitted fabrics and functional textiles.
- REACH-conformity
- The partner should source the fabrics, materials and accessories
- The garment should be produced under the German company's own brands (private label)

Stage of development

Sustainable Development goals

 Goal 12: Responsible Consumption and Production

**IPR Status** 

# Partner Sought

Expected role of the partner

Textile manufacturing company offering Cut Make Trim production of functional clothing. The partner is expected to source fabrics, materials and accessories according to the German company's material and colour requirements, to cut and manufacture the products including branding and packaging.

Type of partnership

Type and size of the partner

**Outsourcing agreement** 

• SME 11-49

Supplier agreement





### Dissemination

Technology keywords

Targeted countries

- Kosovo
- Czechia
- Romania
- Serbia
- Albania
- Lithuania
- North Macedonia

Market keywords

- 07001004 Sporting goods, hobby equipment and athletics clothes
- 07004001 Clothing, shoes and accessories (including jewellery)

Sector groups involved

• Textiles



