

Portuguese company seeks new products in energy reduction/energy efficiency for commercial agreement

Summary

Profile type	Company's country	POD reference
Business request	Portugal	BRPT20230525025
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Rita Elste - Tomson	25 May 2023 24 May 2024	25 May 2023

General Information

Short summary

A Portuguese SME with more than 12 years' experience in technical analysis and implementation of energy efficiency solutions is looking for new innovative products to add to its offering portfolio. The company seeks private companies to establish a commercial agreement.

Full description

The Portuguese SME has more than 12 years of experience in energy efficiency projects, which includes the initial diagnosis, the presentation of solutions, cost estimation, the economic viability analysis / return of investment, search of financing support, installation and implementation services and follow up of running activities according to clients' needs. The existing clients from all over the country are mainly from industry, hospitals, hotels, restaurants, business offices and retail.

In order to expand its portfolio, the company is looking for disruptive technological solutions focused on decreasing energy and therefore carbon emissions or generating savings. The company promotes especially non-conventional solutions to be integrated in the company's projects in Portugal under a commercial agreement.

The more than 12 years' experience in the market, with a proven and successful past record, in the development of new projects assures quality services, in an area of activity highly recognized by private companies like industries, hospitals, retailers, restaurants/hotels and other institutions as essential for the future of mankind, and for the minimization of inevitable negative consequences of global warming. In order to keep with the quality of the provided services this company is looking for innovative and reliable components, with distinctive performance concerning

energy, leading to higher savings when compared to other existing products already in the market.

Advantages and innovations

Technical specification or expertise sought

Innovative technical solutions for energy consumption minimization, with special interest on motors, refrigeration and HVAC systems.

Stage of development

Already on the market

IPR Status

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 13: Climate Action**
- **Goal 7: Affordable and Clean Energy**

Partner Sought

Expected role of the partner

Industrial partners that manufacture and/or distribute disruptive technological solutions for decreasing energy. The partner sought needs to have his products distributed and looks for a distributor specialized in providing this function and wanting to establish a commercial agreement

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 50 - 249**
- **Other**
- **SME 11-49**
- **SME <=10**
- **Big company**

Dissemination

Technology keywords

- **004006003 - Process optimisation, waste heat utilisation**
- **04007006 - Low, zero and plus energy rating**

Targeted countries

- **World**

Market keywords

- **006005007 - Other alternative energy (including nuclear energy)**

Sector groups involved

- **Renewable Energy**
- **Energy-Intensive Industries**