

Slovakian trading company is looking for suppliers of raw materials for refractory production like bauxites, corundum, electrofused alumina, magnesia, andalusite under outsourcing agreement.

Summary

Profile type	Company's country	POD reference
Business request	Slovakia	BRSK20230510012
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement	• World
Contact Person	Term of validity	Last update
Rita Elste - Tomsone	12 May 2023 11 May 2024	12 May 2023

General Information

Short summary

Slovakian trading company is looking for suppliers and producers of raw materials for production of refractories. The company is looking for materials like bauxites, corundum, alumina, magnesia, andalusite etc. The SME is interested in long-term business relationship in whole Europe including Ukraine and offers outsourcing agreement

Full description

Slovak SME has been operating on the market for 10 years, in the field of trading with raw materials for 3 years. The company focuses on supplying of raw materials like bauxites, corundum, electrofused and dead burned magnesia, white electrofused and brown fused alumina and andalusite. It has its own storage facilities and provides just-in-time deliveries to its customers. The company requires full truck quantities with estimated need of 4500 tonnes annually. The company has experience with global trading and is interested in buying bigger volumes of goods. Company is looking for reliable business partners with required quantities of materials. Company is looking for partners throughout Europe, including Ukraine and offers outsourcing agreement.

Advantages and innovations

Technical specification or expertise sought

The company requires full truck quantities with estimated need of 4500 tonnes annually.

Stage of development

Already on the market

Sustainable Development goals

• **Goal 17: Partnerships to achieve the Goal**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The sought partner is trading company or producer of raw materials.

Type of partnership

Outsourcing agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **09006 - Mining (non-energy related)**
- **09003004 - Distributors, imports and wholesalers**

Targeted countries

- **World**

Sector groups involved