

Bulgarian SME, distributor of medical and dental devices and equipment for human and veterinary medicine is looking for partners in the frame of commercial agreement for the Bulgarian market

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Bulgaria</b>	<b>BRBG20230612017</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b> <b>Supplier agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Rita Elste - Tomsone</a>	<b>12 Jun 2023</b> <b>11 Jun 2024</b>	<b>12 Jun 2023</b>

## General Information

### Short summary

Bulgarian SME with 20+ years of experience in business consulting and management with rich portfolio of contacts with customers of medical and dental equipment is looking to become a commercial agent or a distributor of manufacturers medical and dental devices and equipment for human and veterinary medicine.

### Full description

Bulgarian SME with expertise in business consultancy and management in the field of the European funding for innovative Bulgarian medical services companies, dental and veterinary practices has gathered profound knowledge of their needs for equipment, capacity for growth, education and skilled labour force.

The company, established on the Black Sea coast and having with good commercial contacts in Armenia, is now looking to expand its portfolio in the field of medical and healthcare innovations.

The company seeks a commercial agency/distribution agreement with manufacturers in the medical, healthcare, or pharmaceutical industry, interested to expand their activities in Bulgaria.

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Advantages and innovations

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Technical specification or expertise sought

Manufacturers and/or Wholesalers and Distributors of medical and dental devices and equipment for human and veterinary medicine

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Stage of development

**Already on the market**

Sustainable Development goals

• **Goal 3: Good Health and Well-being**

IPR Status

## Partner Sought

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Expected role of the partner

To supply the above mentioned products for onward sale

Type of partnership

**Commercial agreement**

**Supplier agreement**

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **SME <=10**

## Dissemination

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Technology keywords

Market keywords

- **05004006 - Surgical instrumentation and equipment**
- **05004001 - Electromedical and medical equipment**
- **05004005 - Diagnostic equipment**
- **05004004 - Medical instruments**

Targeted countries

- **World**

Sector groups involved