

German service and consulting company is looking for suppliers of food raw materials on the basis of a supplier agreement.

Summary

Profile type	Company's country	POD reference
Business request	Germany	BRDE20230612014
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Rita Elste - Tomson	12 Jun 2023 11 Jun 2024	12 Jun 2023

General Information

Short summary

A German company, providing services and consultancies in the field of food supply and laundry, is looking for supplier companies of food commodities on the basis of a supplier agreement.

Full description

A German service and consulting company, specialised in producing daily meals for pupils and student, is searching for suppliers of the following food commodities:

- canned fruit
- canned vegetables
- rice
- pasta (durum wheat)
- jams in 450g jars and/or 3kg buckets.

The company basically buys by the pallet.

The company provides fresh and healthy food for more than 2,000 pupils and students every day. Besides, the company co-operates with other social institutions, for which it bundles the purchase. The company produces breakfast, midday, and afternoon meals.

Due to the rising cost pressure the company is now searching for suppliers of the above-named commodities. Supplier companies from Bulgaria, the Czech Republic, Northern Macedonia, Romania, and Slovakia are preferred. The company co-operates with another German wholesale company, which on its side might be interested in co-operating with supplying companies.

Additionally, the company is interested in an exchange of developing concepts for housekeeping in social institutions.

Advantages and innovations

The company is certified according to necessary local regulations. As a co-operation partner, the company will be a continuous customer of the supplying company and will support marketing products in Germany.

Technical specification or expertise sought

The company expects the co-operation partner to offer food commodities according to European norms and regulations. The partner should be capable of exporting goods to Germany and be familiar with corresponding customs regulations.

Stage of development

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 17: Partnerships to achieve the Goal**
- **Goal 12: Responsible Consumption and Production**

IPR Status

Partner Sought

Expected role of the partner

The company expects the co-operation partner to offer food commodities according to European norms and regulations. The partner should be capable of exporting goods to Germany and be familiar with corresponding customs regulations.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 50 - 249**
- **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **007003006 - Other food and beverages**
- **007003005 - General food products**
- **007003004 - Food supplements/vitamins**

Targeted countries

Sector groups involved

- **World**