

UK company manufacturing fungal cultures is looking for commercial agreements and distributors in the dairy field.

Summary

Profile type	Company's country	POD reference
Business request	United Kingdom	BRGB20230605017
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Rita Elste - Tomson	5 Jun 2023 4 Jun 2024	5 Jun 2023

General Information

Short summary

UK company breeds and manufactures new penicillium fungal cultures for mould ripened cheese production. The company is looking for importers and distributors to supply cheese manufacturers.

Full description

UK company specialises in the natural (non GM) breeding of fungi. The company has commercialised new fungal strains for use in the manufacture of blue and white mould ripened cheeses and is looking for importers and distributors to supply cheese manufacturers. Specifically our new strains for penicillium roqueforti are used in blue mould ripened cheeses such as Stilton, Danish Blue, Roquefort, Cabrales and Gorgonzola. Our penicillium camemberti strains are used in brie and camembert type cheeses and provide greater consistency and quality without the need to use secondary fungi or yeasts.

Our strains are marketed under our own brand as spore suspensions in 50ml bottles.

The cultures are manufactured to FSSC22000 standard and are gluten free.

Advantages and innovations

Our strains are single origin strains providing all the necessary taste and texture attributes in a single strain which delivers improved product quality and consistency and significantly reduces waste. Our commercial strains have been selected to deliver against customer needs and have reduced bitterness, and allow cheesemakers to widen their product portfolio based on taste, texture and visual appeal.

Technical specification or expertise sought

The Company is searching for specialised distributors in the dairy sector supporting cheese manufacturers and able to develop a long term partnership

Stage of development

Already on the market

IPR Status

IPR applied but not yet granted

Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**
- **Goal 3: Good Health and Well-being**

Partner Sought

Expected role of the partner

The Company is searching for specialised distributors in the dairy sector supporting cheese manufacturers and able to develop a long term partnership . We are looking for sales and distribution companies who can supply our products on a non exclusive basis into the market We are looking for companies who know their customer and can support the ongoing development of new strains that meet customer needs. We are looking for both local country distributors and those that can work pan European.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **Big company**
- **SME 50 - 249**
- **SME <=10**

Dissemination

Technology keywords

Market keywords

- **07003002 - Health food**

Targeted countries

- **World**

Sector groups involved

- **Agri-Food**
- **Health**