# Startup offering AI based predictive maintenance industry solutions seeks industry partners and machine manufacturers

# Summary

Profile type	Company's country	POD reference
Technology offer	Germany	TODE20230607012
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement with technical assistance	United States
		• Italy
		• Poland
		South Korea
		United Kingdom
		Austria
		• Spain
		• Greece
		Portugal
		• Slovenia
		• Japan
		Slovakia
		• France
		• Lithuania
		Norway
		Vietnam
		• Estonia
		• Hungary
		• Belgium
		• Czechia
		<ul> <li>Netherlands</li> </ul>
		• Denmark
		• Latvia



- Switzerland
- Sweden
- Finland
- Canada
- Singapore

Contact Person

Term of validity

Last update

Rita Elste - Tomsone

7 Jun 2023 6 Jun 2024 7 Jun 2023

### General Information

#### Short summary

A Northern German startup developed a data based predictive maintenance solution for machines that can prevent industry from significant downtimes caused by machine failure. Today, the company targets the automotive-, plastics-and packaging industry, as well as machine manufacturers. The industrial interface "Open Platform Communications Unified Architecture" (OPC UA) is required for implementation.

#### Full description

Machine or engine failure cause significant damage for industry: Loss of time and loss of a lot of money. Using advanced technologies for predictive maintenance, deteriorations in machinery and equipment can be detected at the onset and preventive measures may be taken before down time occurs.

A Northern German startup develops a unique algorithm on the base of probabilistic models that ensures an advantage to any other solution for predictive maintenance of nearly any kind of machine or engine. Based on sensor data, an algorithm combines statistics with neural networks to create a digital twin of the machine. The software detects anomalies at early stage and can predict machine failure up to one week in advance. It can identify the cause of malfunction and continuously supports with automatic condition monitoring. It creates a way more stable and less prone to errors prediction for machine failures, reducing down times of machinery by up to 20%.

The startup offers cooperation to machinery manufacturers from EU, US and Asia, that want to integrate the predictive maintenance solution into their machinery or as an add-on feature into their portfolio.

Machine manufacturers can benefit from cooperation by gaining a permanent overview of the vitality status of the machines and by offering their customers utmost advanced technology for predictive maintenance, increasing sustainability through optimization of production processes and extension of machinery lifetime thanks to prevention of major damages. Technical cooperation agreements are envisaged.





Advantages and innovations

- Sophisticated, data based solution that reduces maintenance costs and increases sustainability. The unique algorithm on the base of probabilistic models ensures an advantage to any other solution.
- Down times of machinery will be reduced by up to 20%.
- Maintenance costs are reduced by up to 17%.
- Clear operating instructions for engineers.
- Permanent overview of the vitality status of the machine.

Technical specification or expertise sought

Stage of development

Sustainable Development goals

Already on the market

• Goal 9: Industry, Innovation and Infrastructure

**IPR Status** 

Secret know-how

## Partner Sought

Expected role of the partner

Machinery manufacturers within European Union, US or Asia with an interest to integrate the predictive maintenance solution into their machinery or offer it as an add-on feature. The industrial interface "Open Platform Communications Unified Architecture" (OPC UA) is required for seemless implementation.

Type of partnership

Type and size of the partner

Commercial agreement with technical assistance

- SME 11-49
- SME 50 249
- Big company

## Dissemination





Technology keywords

- 01004011 Maintenance Management System
- 01003003 Artificial Intelligence (AI)
- 02002009 Machine Tools

Targeted countries

- United States
- Italy
- Poland
- South Korea
- United Kingdom
- Austria
- Spain
- Greece
- Portugal
- Slovenia
- Japan
- Slovakia
- France
- Lithuania
- Norway
- Vietnam
- Estonia
- Hungary
- Belgium
- Czechia
- Netherlands
- Denmark
- Latvia
- Switzerland
- Sweden

Market keywords

- 02007016 Artificial intelligence related software
- 02007014 Other industry specific software
- 08003005 Other industrial machinery for textile, paper & other industries

Sector groups involved

- Mobility Transport Automotive
- Electronics
- Aerospace and Defence
- Digital



- Finland
- Canada
- Singapore

