

Hungarian trading company is sourcing orange concentrate for its' EU processing plants.

Summary

Profile type	Company's country	POD reference
Business request	Hungary	BRHU20230627012
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
<u>Rita ELSTE - TOMSONE</u>	27 Jun 2023 26 Jun 2024	27 Jun 2023

General Information

Short summary

Hungarian trading company active in the agricultural sector is focused on industrial agricultural products. The scope of the actual search is orange juice concentrate. The supplier can be a direct supplier to the buyer but the processing plant will do audits and trial production from the delivered products. It is a good opportunity to be a long term supplier for this plants.

Full description

The ideal client is a production plant with certificates who is able to deliver bigger volumes in different period of the year. Origin is preferable EU but can be world wide, it is not limited. The supplier should present the enthusiasm for the quality and partnership. It is important for the processing plant to build a longer term cooperation. The customer specification is quite detailed, it should not be negotiated only small parameters. The supplier can be a direct supplier to the buyer but the processing plant will do audits and trial production from the delivered products. It is a good opportunity to be a long term supplier for this plants.

Advantages and innovations

Technical specification or expertise sought

- **CONCENTRATE NORMAL:**
- Product description: Orange juice concentrate mixture is made from orange juice concentrates of the varieties Pera and Valencia. Only fruits that are fresh or can be kept cold may be used for the production made and suitable for consumption. Fruits traded with peel treatment agents may not be used.
- Concentration factor: 5,6,
- Appearance / Color: cloudy, not milky, without a brown tinge
- Odour: neutral to slightly orange
- Taste: Typical, not bitter, no cooking taste
- Consistency: thick
- Storage temperature: +2 - +7 °C
- Shelf life: 6 months
- deadline production / delivery: maximum 3 months
- packaging information
- Container type/volume: 1200 kg stainless steel container
- Originality closure: lead seal. Specification of the seal number on the delivery note.
- Packaging information: The raw material name, manufacturer, weight, date of manufacture and/or specify batch number.
- Measures to avoid foreign objects
- Sieving / Filtration: Yes
- Mesh size: Corner tube screen 1.5 mm
- **CONCENTRATE WITH PULP:**
- Product description: The orange juice concentrate with pulp is made from the juice and the ground endocarp of the variety Valencia.
- Concentration factor: 4,73
- Appearance / Color: yellow
- Odour: typically orange, free from foreign notes
- Taste: typically orange, free from foreign taste
- Consistency: very viscous, pasty
- Special agreements: Each batch is analyzed by the supplier for osmotolerant yeasts. In the event of a positive result the information will be forwarded to Buyer immediately after a maximum of 5 days.
- Storage temperature: 2-7 °C
- Shelf life: 14 days
- deadline production / delivery: 3 days
- Container type/volume: 1000 kg stainless steel container
- Originality closure: sealed. Specification of the seal number on the delivery note
- Packaging information: The raw material name, manufacturer, weight, date of manufacture and/or specify batch number.
- Mesh size: screening (mesh size max. 3 mm)

Stage of development

Already on the market

Sustainable Development goals

• **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

Partner Sought

Expected role of the partner

The new partner should be experienced in international cooperation. Further, the future supplier should be able to deliver products according to negotiated agreements in quality and delivery time. The partner sought should be interested in a partnership under a supplier agreement.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **Big company**

• **SME <=10**

Dissemination

Technology keywords

• **08001004 - Food Processing**

Market keywords

• **007003006 - Other food and beverages**

Targeted countries

• **World**

Sector groups involved