

Macedonian company for manufacturing machine parts, tools and services is looking for suppliers of raw materials.

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>North Macedonia</b>	<b>BRMK20230627019</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#"><u>Rita ELSTE - TOMSONE</u></a>	<b>28 Jun 2023</b> <b>27 Jun 2024</b>	<b>28 Jun 2023</b>

## General Information

### Short summary

Macedonia-based producer of high-quality machine parts, tools, and services is looking for foreign suppliers of raw materials for the production of metals, rods, and profiles. The company is looking for partners who will be able to supply them with raw materials under a supplier agreement.

### Full description

The company has been privately owned and present in the Macedonian market since 1997. The company operates as an industrial company dealing with the production of machine parts, tools and services, and their core activity is the production of pneumatic and hydraulic parts by design, such as cylinders, nuts, screws, valves, mutters, separators, inserts, and prototypes.

The company produces parts that are mainly used in the automotive industry, machinery/machine production (machines and equipment), packaging, transportation, commercial vehicles, pharmaceutical and agricultural industries. Machines and technology used in the production process are highly innovative and advanced in peace with the newest trends on the market.

In the production process different types of raw materials such as aluminum, steel, brass, iron, copper, bronze, plastic, and some other specialized materials, are used in accordance with customer's demands.

Besides being present at the national and regional markets, the company also has a long-term established

collaboration with well-known companies from Sweden, Germany, Hungary, Norway, and the USA. The company is continuously investing in improving its products and expanding its production capacities. They are also looking for new possibilities to extend their supplier's family worldwide, for which they are looking for reliable partners - suppliers of raw materials for its production, on the basis of a supplier agreement. They are looking for partners to supply them with a specific amount of high-quality raw materials, more specifically metals, rods, and profiles on a long-term basis.

The quantity of raw materials needed will be defined between the two sides and stated in the agreement.

#### Advantages and innovations

The company is constantly dedicated to finding new and better technological solutions, improvements and savings concerning material and energy resources. For this reason, they have incorporated the "Solatube" daylighting system, which allows natural daylight in through solar specters which are placed on the roof above the necessary area. The efficiency through the use of this daylighting system is around 25% savings on electricity. Since the quality of their products is one of their main core values, the company has obtained many quality control and standardization certificates such as:

- IATF 16949:2016 - standard for the automobile industry
- ISO 14001:2015 - Environmental standard
- ISO 9001:2015 - Quality Management Standard
- Quality and Environmental Policy.

Apart from the basic values for quality, care and integrity of their products, the company's aim is to always remain an ethical and socially responsible company.

#### Technical specification or expertise sought

The partners should satisfy the standards for quality management, environmental protection, and the standards for the automotive industry.

The partnership will be defined under a supplier agreement which will include the time frame for delivery and quantity of raw materials needed.

#### Stage of development

**Already on the market**

#### IPR Status

**No IPR applied**

#### Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

## Partner Sought

#### Expected role of the partner

The partners should be reliable and able to supply them with high-quality raw materials on a regular basis.

#### Type of partnership

#### Type and size of the partner

**Commercial agreement**

• **SME 50 - 249**

## Dissemination

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Technology keywords

Market keywords

• **08003001 - Machine tools, other metal working equipment (excl. numeric control)**

Targeted countries

Sector groups involved

• **World**