

Polish manufacturer of wire and tinplate fasteners seeks trade partners and materials suppliers

Summary

Profile type	Company's country	POD reference
Business request	Poland	BRPL20230627007
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
Rita ELSTE - TOMSONE	27 Jun 2023 26 Jun 2024	27 Jun 2023

General Information

Short summary

Polish manufacturer of wire and tinplate fasteners is looking for trade partners (distributors/agents) and materials (wire) suppliers. The cooperation envisaged will be based upon distribution/agency agreement and/or supplier agreement.

Full description

Polish company, established in 1991 and located in north-eastern part of the country, is looking for cooperation partners. The company specializes in production of fasteners made of wire and tinplate. These fasteners are used as packaging accessories to secure cargo transported by land, sea and air.

The packaging accessories offered include also: strapping buckles and seals, plastic corners, dispensers for strapping and foil, hand tools for strapping and accessories for steel strapping.

The company is also a manufacturer of roofing accessories that ensure proper functioning of roofs and solid protection against external factors. These accessories include: roof membranes, ridge area accessories, chimney accessories roof valleys, eaves accessories, roof tiles clips, roof communication, snow protection, protection against birds, ventilation chimneys, sealing products, lightning protection system.

The company is interested in cooperation with foreign trade companies interested in becoming a distributor/agent of

the products manufactured by the Polish company.

In addition, the company is interested in establishing cooperation with foreign suppliers of wire necessary for manufacturing purposes. The following materials are sought:

- Drawn wire, low carbon steel in grade 1006, 1008 diameter 2,3 2,5 3,0 3,2 3,4 3,8 5,0 6,0 7,0 RM 750-850 MPa;
- Drawn wire of low carbon steel in grade 1020, diameter 3,8 4,0 RM 850-950 MPa;
- Stainless steel spring wire 1,3mm grade 1,4310;
- Aluminum coil with 150-152 mm inner core, alloy 1100Ho, thickness 0,1 mm/-0,01 mm, both side painted thickness 10 +/- 2 microns.

Advantages and innovations

Technical specification or expertise sought

The following materials are sought:

- Drawn wire, low carbon steel in grade 1006, 1008 diameter 2,3 2,5 3,0 3,2 3,4 3,8 5,0 6,0 7,0 RM 750-850 MPa;
- Drawn wire of low carbon steel in grade 1020, diameter 3,8 4,0 RM 850-950 MPa;
- Stainless steel spring wire 1,3mm grade 1,4310;
- Aluminum coil with 150-152 mm inner core, alloy 1100Ho, thickness 0,1 mm/-0,01 mm, both side painted thickness 10 +/- 2 microns.

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Not relevant**

Partner Sought

Expected role of the partner

Expected role of trade partners: becoming a distributor/agent of products made by the Polish company and selling them on the respective foreign markets.

Expected role of supplies: providing the Polish company with necessary production materials (steel wire) in accordance with the technical specification provided above.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

• **Big company**

• **SME 50 - 249**

• **SME <=10**

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **009007006 - Other construction and building products related**

Targeted countries

• **World**

Sector groups involved