

Spanish company is looking for apples and pears suppliers for a supplier agreement

Summary

Profile type	Company's country	POD reference
Business request	Spain	BRES20230804003
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Rita ELSTE - TOMSONE	4 Aug 2023 3 Aug 2024	4 Aug 2023

General Information

Short summary

The company is looking for fruit suppliers in European Union, preferably from Italy, Poland or Hungary, in order to establish a long-term supplier agreement. The company seeks mainly apples and pears.

Full description

A Spanish group with its headquarters in Tenerife (Canary Islands) specialized in exporting products to West Africa is looking for new partners in UE. The company is currently in the process of diversifying its suppliers for certain products, particularly fruits such as apples and pears. They are seeking fruit producers or supplier based in the UE, preferably from Italy, Hungary and Poland, in order to establish a supplier agreement.

Advantages and innovations

Opportunity to work under the umbrella of an experienced trading company in the West Africa market.

Technical specification or expertise sought

The company is looking for suppliers or producers of apples and pears with the following characteristics:

- Apples: Golden, Fuji, Cripps Pink, Royal Marlene, Idared

- Pears: Alejandrina, Conference

Sizes: 65/75 – caliber 26 or similar.

The quantities and delivery will be negotiated with the suppliers. The company usually works with 20-foot containers (20-25 thousand kg), being able to receive around 3 containers monthly. Ideal delivery in Andalusia, for subsequent export to Africa under the Spanish company's expense.

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Not relevant**

Partner Sought

Expected role of the partner

The potential partner must be experienced in exporting abroad. The partner must be in line with the requirements in terms of quantity and time of delivery.

Type of partnership

Supplier agreement

Type and size of the partner

• **Big company**

• **SME 50 - 249**

• **SME 11-49**

Dissemination



Technology keywords

Market keywords

Targeted countries

- **World**

- **007003005 - General food products**
- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **07003002 - Health food**

Sector groups involved

