

A Taiwanese textile agency representative for renowned European fabric co. for 30 years, and are expanding their business to represent European golf clothing brands. They are seeking European partners interested in promoting products or brands abroad.

Summary

Profile type	Company's country	POD reference
Business request	Taiwan	BRTW20230918002
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
Rita ELSTE - TOMSONE	18 Sep 2023 17 Sep 2024	18 Sep 2023

General Information

Short summary

The Taiwanese company is a trading co. and textile agency for 30 years. They are representatives of renowned European fabric co. such as Deveaux S.A from France, Inseta from Italy, and also some fabric co. from Japan and Korea. They are broadening their business into the representation of European golf clothing brands and are actively seeking collaborators interested in promoting products or brands internationally.

Full description

The Taiwanese company, with 30 years of experience, operates as a prominent trading company and textile agency. They have established themselves as representatives of prestigious European fabric companies like Deveaux S.A from France and Inseta from Italy, in addition to partnering with fabric companies in Japan and Korea. Having successfully collaborated with renowned luxury clothing brands both domestically and internationally, their business presence extends across markets not only in Taiwan but also Hong Kong, and China.

As part of their strategic expansion, they are now venturing into the representation of golf clothing brands and are actively seeking European collaborators who would like to promote their products or brands on a global scale.

Advantages and innovations

The company excels in sales and has strong customer connections in Taiwan.

Technical specification or expertise sought

The company is now actively seeking golf clothing producers or brands in the European or Korean markets with good reputation and would like to promote their products or brands on a global scale.

Stage of development

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 17: Partnerships to achieve the Goal**

IPR Status

Partner Sought

Expected role of the partner

The company is now actively seeking golf clothing producers or brands in the European or Korean markets with good reputation and would like to promote their products or brands on a global scale .

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

- **Other**
- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**

Dissemination



Technology keywords

Market keywords

• **07004001 - Clothing, shoes and accessories (including jewellery)**

Targeted countries

Sector groups involved

• **World**

